Challenger Guaranteed Annuity (Fixed Term) Application Form – Australian Company/Trust/ Superannuation Fund (Issue date: 20 May 2019)

challenger 💸

Please use block letters and black ink to complete this form.

Office use only

1. Investment details																																
Do you already have an investr	Do you already have an investment with Challenger?																															
Yes Existing policy name Existing policy no. (if known) No																																
2. Investor type																																
Please select what type of Aus Company Regulated superannuation Regulated superannuation For the purposes of this form a (e.g. family trust, discretionary	n fund n fund an un	d (cc d (in iregu	ompa divid	any 1 dual d tru	trust trust ust w	ee) tee) vill b	e a 1	trust	_ _ t no]	Inreq Inreq	gulat gulat	ted ted	nana I trus I trus ersigh	t (cor t (ind	npa ivid	ny tr ual t	uste ruste	ee)		ry re	egul	ator									
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Trust type				Щ																					_ _	ļ	ļ	_				
Full name of trust settlor																																

The Challenger Guaranteed Annuity (Fixed Term) Product Disclosure Statement (PDS) dated 20 May 2019 gives information about investing in the Guaranteed Annuity (Fixed Term) (Annuity). Challenger Life Company Limited (ABN 44 072 486 938) (AFSL 234670) (Challenger) is the Issuer of the Annuity. Any person who gives another person access to this application form must also give the person access to the PDS and any supplementary PDS. You should read the PDS before completing this application form.

3. Investor details (cont	3. Investor details (continued)																																
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Investment income (e.g. r	ease select (🗸) the source of the funds being invested. Investment income (e.g. rent, dividends, pension) Income from operating a business One-off payment (e.g. matured investment, court settlement, redundancy, inheritance)																																
Sale of assets (e.g. shares, property) Windfall (e.g. gift, lottery winnings) Borrowed funds Charitable donations																																	

6. Annuity options – ple	ase	ensı	ıre	tha	t yo	ur q	uot	e is	at	tach	ed t	to th	ne a	ppl	ica	tion	fo	rm												
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7. Financial institution a										_		-		s to	tn	is a	cco	unt								—	—			
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8. Specified individuals – Company or company acting as trustee (continued) 8C. Substantial shareholder details Company trustees for regulated superannuation funds or registered managed investment schemes are not required to complete this section. Does the company have any substantial shareholders? Substantial shareholders are individuals with ultimate ownership, directly or indirectly, of 25% or more of the company's issued capital. Ultimate ownership of a company's issued capital includes an individual's aggregated holdings through a chain of company ownership. Yes Please provide details below. ▶ If the company is acting as trustee proceed to section 9C, if not proceed to section 10. Please ensure to provide the required identity verification documents as per section 12A for each substantial shareholder. Substantial shareholder 1 Tick this box if Substantial shareholder 1 is the same as the sole or primary director in section 8A. If not, please provide their details below. Full name Title (Mr/Mrs/Miss/Ms) Date of birth Residential address (cannot be a PO Box) Street address Suburb State Postcode Country Substantial shareholder 2 Tick this box if Substantial shareholder 2 is the same as the second director or secretary in section 8A. If not, please provide their details below. Full name Title (Mr/Mrs/Miss/Ms) Date of birth Residential address (cannot be a PO Box) Street address Suburb State Postcode Country Substantial shareholder 3 Full name Title (Mr/Mrs/Miss/Ms) Date of birth Residential address (cannot be a PO Box) Street address Suburb State Postcode Country Substantial shareholder 4 Full name Title (Mr/Mrs/Miss/Ms) Date of birth Residential address (cannot be a PO Box) Street address Suburb State Postcode Country

9. Specified individuals	- Superannuation fund and other trusts
	9A. Individual trustee(s)
	Please provide details of the individuals authorising this investment. Please ensure you provide the required identity verification documents as per section 12A.
	Primary trustee (primarily responsible for the trust)
Full name	
Title (Mr/Mrs/Miss/Ms)	Date of birth
	Residential address (cannot be a PO Box)
Street address	
Suburb	State
Postcode	Country Country
	Second trustee (only required for an unregulated trust)
Full name	
Title (Mr/Mrs/Miss/Ms)	Date of birth
Title (Wil/Wil3/Wil33/Wil3)	Residential address (cannot be a PO Box)
Street address	
Suburb	State State
Postcode	
rosicode	9B. Additional trustees (only required for an unregulated trust)
	If your trust is regulated, please proceed to section 11.
	Third trustee
Full name	
Title (Mr/Mrs/Miss/Ms)	Date of birth
	Residential address (cannot be a PO Box)
Street address	
Suburb	
Postcode	Country Country
	Fourth trustee
Full name	
	Date of birth
Title (Mr/Mrs/Miss/Ms)	Residential address (cannot be a PO Box)
Street address	
Suburb	State State
Postcode	If there are more trustees, tick this box and provide their details on a separate piece of paper.
	If not, please proceed to section 9C.

9. Specified individuals – Superannuation fund and other trusts (continued) 9C. Substantial trust beneficiary details You are not required to complete this section if the investing entity is a regulated trust. Does the trust have any substantial beneficiaries? Substantial trust beneficiaries are individuals specified in the trust deed with ultimate entitlement, directly or indirectly to 25% or more of trust income/assets. Where trust beneficiary is a company you must consider an individual's ownership of any issued share capital of the company when disclosing whether they are a substantial trust beneficiary. Yes Please provide details below. No Please proceed to section 9D. Please ensure to provide the required identity verification documents as per section 12A. Substantial trust beneficiary 1 Full name Title (Mr/Mrs/Miss/Ms) Date of birth Residential address (cannot be a PO Box) Street address Suburb State Postcode Country Substantial trust beneficiary 2 Full name Title (Mr/Mrs/Miss/Ms) Date of birth Residential address (cannot be a PO Box) Street address Suburb State Postcode Country Substantial trust beneficiary 3 Full name Title (Mr/Mrs/Miss/Ms) Date of birth Residential address (cannot be a PO Box) Street address Suburb State Postcode Country Substantial trust beneficiary 4 Full name Title (Mr/Mrs/Miss/Ms) Date of birth Residential address (cannot be a PO Box) Street address Suburb State Postcode Country

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10. Other individuals co	ntrolling the entity (continued)
	Individual 3
Capacity / Role	
Full name	
Title (Mr/Mrs/Miss/Ms)	Date of birth
	Residential address (cannot be a PO Box)
Street address	
Suburb	State State
Postcode	Country Countr
	If there are any other individuals exercising control over your entity tick this box and provide their details on a separate
	piece of paper. If not please proceed to section 11.
11. Additional informati	ion
	of the below conditions apply to the investing entity:
 The residential address, pos is outside Australia or New 	stal address or tax residency of any specified individual associated with the entity, as detailed in section 8A, 8C, 9A, 9C or 10 Zealand: or
• The entity is investing \$1 m	·
• The entity is a charity, aid or	organisation, foundation or a not-for-profit organisation.
Purpose/activities of the entity	
Date of formation	
Select (✔) primary source(s)	of the overall wealth of the investing entity
Investment income (e.g. re	
	atured investment, court settlement, redundancy, inheritance)
Sale of assets (e.g. shares,	, property)
Borrowed funds	
Charitable donations	
Income from operating a	
	of the overall wealth of specified individuals associated with the entity (i.e. individuals listed in section 9, 10 or 11).
Income from employment	•
	atured investment, court settlement, redundancy, inheritance)
Windfall (e.g. gift, lottery	
Sale of assets (e.g. shares, Borrowed funds	, property)
	husiness
Income from operating a	
Investment income (e.g. re	
	rity, aid organisation, foundation or a not-for-profit organisation?
Yes Does it provide	e financial or other support to recipients overseas?
Yes ▶ Pleas	se list destination countries
No	
No	

12A. Specified individuals

This section must be completed by the following individuals.

- Primary Individual Trustee of the unregulated trust in section 9A.
- Second Individual Trustee of the unregulated trust in section 9A if signing in section 16.
- Each substantial trust beneficiary of the unregulated trust in section 9C.
- Each substantial shareholder (of company or company trustee) in section 8C.
- Primary/Sole Director and Second Director/Secretary (of company or company trustee) if you completed section 8A.
- Other individuals controlling the entity listed in section 10.

Please provide	document(s)	from	either	A	or	E
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Α.	. A valid copy of one of the following documents:
	Australian driver's licence containing your photograph; or
	Australian passport containing your photograph and signature; or
	A card issued under a State or Territory law containing your photograph and proof of age.
В.	If one of the above cannot be provided please provide one document from group 1 and one docur

Group 1	Group 2
A copy of one of the following documents: Birth certificate or Australian birth extract;	(The document must contain your full name and current residential address as shown in the application form)
or Australian citizenship certificate; or	A copy of one of the following documents issued to you: A notice or bill issued within the preceding three months from
Pension or Health care card issued by Centrelink or the Department of Veterans' Affairs.	a local government body or utilities provider that records the provision of services to you, e.g.: - Council rates notice
veteraris Arrairs.	- Electricity bill - Gas bill - Water rates notice - Telephone bill
	 Internet services bill A letter or notice issued within the preceding 12 months from a Commonwealth or State/Territory government department that records the provision of financial benefits to you, e.g.:
	Pension Statement Rent Assistance Statement Mobility Allowance Statement Utilities Allowance Statement
	A letter or notice issued to you within the preceding 12 months from the ATO that records a debt or refund payable by or to you, e.g.: - Notice of assessment

If you are a non-Australian resident and cannot provide A or B, please provide a valid copy of ONE

ot t	he following:
	Foreign passport, or similar travel document bearing your signature and photograph; or
	National identity card issued by a foreign government that contains your photograph and either your signature or your unique identifier; or
	Foreign driver's licence that contains your photograph.

Please note:

- documents are required to be certified copies of the original;
- documents such as passports, driver's licences and other cards that have an expiry date must not have expired (however, only Australian passports that have expired within the preceding two years may be accepted);
- if any document is in a language other than English, then it must be accompanied by an English translation prepared by an accredited translator; and
- if any document is in a previous name, then it must be accompanied by evidence of the change of name (e.g. a marriage certificate).

12B. Company or company acting as trustee	
Please ensure the document(s) you provide confirm(s) eithe you have provided.	er A or B and tick (✔) which document(s)
 A. whether the company is: listed; or a majority owned subsidiary of a listed company; or regulated. 	Up-to-date extract from the ASX database (if applicable); or Public document issued by the company; or Up-to-date extract from the relevant regulator's database (if regulated).
 B. if the company is none of these, the: full name of the company; and whether the company is registered as a proprietary or a public company; and ACN. 	Certificate of registration issued by ASIC; or Up-to-date extract from ASIC database.
12C. Trust	
Please ensure the document(s) you provide confirm(s) one you have provided.	of the following and tick (🗸) which document(s)
Superannuation funds	Up-to-date extract from ATO/APRA; or Up-to-date extract of the legislation establishing the government superannuation fund sourced from a government website.
Registered managed investment scheme	Up-to-date extract from ASIC.

How to certify documents

A certified copy is a document that has been certified as a true copy of an original document. To certify a document, take the original document and a photocopy to one of the people listed in the categories below and ask them to certify that the photocopy is a true and correct copy of the original document. That person will need to print their name, date and the capacity in which they are signing (e.g. postal agent, Justice of the Peace).

Sample wording

12. Identity

I, [full name], a [category of persons listed below], certify that this [name of document] is a true and correct copy of the original.

[Signature and date]

Documents in a language other than English must be accompanied by an English translation prepared by an accredited translator.

12. Identity verification (continued)

Who can certify documents?

Financial corporations (bank, building society, credit union)	Officer with two or more continuous years of service with one or more financial institutions (for the purposes of the Statutory Declaration Regulations 1993 (Cth)) Finance company officer with two or more continuous years of service with one or more finance companies (for the purposes of the Statutory Declaration Regulations 1993 (Cth)) Officer with, or authorised representative of, a holder of an Australian financial services licence, having two or more continuous years of service with one or more licensees
Post office	 Permanent employee of the Australian Postal Corporation with two or more years of continuous service who is employed in an office supplying postal services to the public Agent of the Australian Postal Corporation who is in charge of an office supplying postal services to the public
JP	Justice of the Peace
Legal	 Person who is enrolled on the roll of the Supreme Court of a state or territory, or the High Court of Australia, as a legal practitioner (however described) Judge of a court Magistrate Chief executive officer of a Commonwealth court Registrar or deputy registrar of a court Notary public (for the purposes of the Statutory Declaration Regulations 1993 (Cth)) Person authorised as a notary public in a foreign country
Police	Australian Police officer
Diplomatic service	 Australian consular officer Australian diplomatic officer (within the meaning of the Consular Fees Act 1955 (Cth))
Accountant	Member of the Institute of Chartered Accountants in Australia, Certified Practising Accountants (CPA) Australia or the National Institute of Accountants with two or more years of continuous membership

13. Foreign Tax Status – Information required for international tax reporting requirements

You are not required to complete this section if the investing entity is a self-managed superannuation fund or other regulated superannuation fund.

13A. Entity type/tax status										
Select the applicable entity type from below.										
 A Financial Institution (A custodial or depository institution, an investment entity or a specified insurance company for FATCA/CRS purposes). 										
a) Does the financial institution have a Global Intermediary Identification Number (GIIN)?										
Yes ▶ GIIN										
No ▶ Select the entity's FATCA status from below										
Deemed Compliant Financial Institution										
Excepted Financial Institution										
Exempt Beneficial Owner										
US Financial Institution										
Non participating Financial Institution										
Non Reporting IGA Financial Institution (If the Entity is a Trustee-Documented Trust, provide the Trustee's GIIN)										
Other (Describe the company's FATCA status in the box provided)										
b) Is the Financial Institution an Investment Entity located in a Non-Participating CRS Jurisdiction and managed by another Financial Institution?										
Yes ▶ Proceed to section 13B.										
No ▶ Proceed to section 14.										
2. A Public Listed Company, Majority Owned Subsidiary of a Public Listed Company, Governmental Entity, International Organisation, central Bank, an Australian Registered Charity or Deceased Estate										
▶ Please proceed to section 14.										
3 A Foreign Charity or an Active Non-Financial Entity (NFE)*										
▶ Please proceed to section 13C.										
4. Other (Entities that are not previously listed – Passive Non-Financial Entities)										
▶ Please proceed to section 13B.										
* (Active NFEs include entities where, during the previous reporting period, less than 50% of their gross income was passive										

13. Foreign Tax Status – Information required for international tax reporting requirements (continued)

Tax residency rules differ by country. Whether an individual is a tax resident of a particular country is often (but not always)
based on the amount of time a person spends in a country, the location of a person's residence or place of work. For the US
tax residency can be as a result of citizenship or residency.

based on the tax residence													ne Ic	cati	on c	ot a p	oersc	on's	resid	lenc	e or	plac	ce of	wo	rk. F	or ti	he L	15,
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Reason C -		cou	ntry	of t	ax re	eside	ency	doe	s no	t re	quire	the	TIN	to l	oe d	isclo	sed.											
Individual	2 																											
Full name			Ш												L													
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Postcode						C	ount	ry																				
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their d	etails	on	a se _l	para	ate p	iece	of p	ape	r. If i	not,	plea	ase p	roce	eed	to se	ectio	n 13	BC.										

13. Foreign Tax Status – Info	ormation required for international tax reporting requirements (continued)									
13	13C. Country of tax residency for entity									
ls th	ne investing entity a tax resident of a country other than Australia? Yes Please provide the entity's country of tax residence and TIN (or equivalent) below.									
	No ▶ proceed to section 14.									
1. C	Country TIN TIN									
	If no TIN, list reason A, B or C									
2. 0	Country TIN TIN									
2.0	If no TIN, list reason A, B or C									
3. C	If no TIN, list reason A, B or C									
4. C	Country TIN TIN									
Rea	If no TIN, list reason A, B or C soon A – The country of tax residency does not issue TINs to tax residents. ason B – I have not been issued with a TIN. ason C – The country of tax residency does not require the TIN to be disclosed.									
14. Adviser service fees (as	per attached quotation)									
Upfront adviser service fee* \$										
Ongoing adviser service fee (p.a.)										
* The dollar amount of this service f	ee is shown on the quotation provided to you by your adviser. We will also confirm the amount on									

* The dollar amount of this service fee is shown on the quotation provided to you by your adviser. We will also confirm the amount on your Investor Certificate.

I/We authorise the payment of the above adviser service fee(s) and acknowledge that the ongoing adviser service fee is an ongoing arrangement that will continue until I/we direct my/our financial adviser or inform Challenger otherwise. I/We understand that fees cannot be refunded by Challenger once paid to my/our adviser.

Where I/we have consented to the payment of an adviser service fee(s), I/we direct Challenger to pay the fee(s) to the Australian Financial Services Licensee responsible for my/our financial adviser (or my/our financial adviser directly if they are the Licensee). I/we acknowledge that the amount of my/our regular payments will be less than if I/we chose not to pay a fee(s).

I/We understand and agree that the ongoing adviser service fees will be deducted from my/our regular Annuity payments.

15. Declaration

I/We declare that:

- all details in this application (including all related documents provided) are true and correct and I/we indemnify Challenger Life Company Limited (ABN
 44 072 486 938) (AFSL 234670) against any liabilities whatsoever arising out of it acting on any incorrect or misleading information provided by me/us in
 connection with this application or in the future;
- I/we have received a copy of the current PDS and Policy Document to which this application applies and have read them, I/we agree to be bound by the provisions of the policy (including the Policy Document and the Investor Certificate) and the PDS and application, in the event of any inconsistency between the PDS and the Policy Document, I/we acknowledge that the Policy Document prevails;
- I/we have legal power to invest in accordance with this application and have complied with all applicable laws in making this application;
- I/we have received and accepted this offer in Australia;
- the details of my/our investment can be provided to the dealer group or adviser by the means and in the format that they direct;
- I/we understand that the application form, together with any superannuation benefit statement (if applicable) and Challenger quotation will be relied upon by Challenger Life Company Limited in its decision to issue a Guaranteed Annuity policy, where the information on the quotation differs to that on the application form, the policy will be based on the information provided on the application form;
- if this application is signed under power of attorney, the attorney declares that he/she has not received notice of revocation of that power (a certified copy of the power of attorney should be submitted with this application unless we have already sighted it);
- I am/we are not holding the Annuity on behalf of anybody else;
- I/we acknowledge and provide my/our express consent and authorisation to Challenger to pay the adviser service fees mentioned in section 14 to my/our financial adviser;
- Information, reports and other communication to me/us may be delivered electronically by email or other electronic means;

In relation to your personal information:

- I/we acknowledge that I/we have read the pages of the PDS containing the information under the heading 'Privacy and personal information'. I am/we are aware that until I/we inform Challenger Life Company Limited otherwise, I/we will be taken to have consented to all the uses of my/our personal information (including marketing) contained under that heading and I/we have consented to the provision of, and authorised (if applicable) my/our financial adviser to provide, such personal information to Challenger and its related entities as is required or reasonably deemed necessary by Challenger and its related entities under applicable law. I/We declare that any third party information in this application has been provided with the third party's consent and I/we have shown that third party the pages of the PDS containing the information under the heading 'Privacy and personal information'.
- If there is any change to information provided in the application about individuals associated with the entity investing (e.g. directors, substantial shareholders, trustees and beneficiaries), I/we will inform Challenger Life Company Limited when the change occurs, with the consent of the relevant individual(s).
- I/we understand that if I/we fail to provide any information requested in this application form or do not agree to any of the possible uses or disclosures
 of my/our information as detailed in the PDS (except in relation to direct marketing material), my/our application may not be accepted by Challenger Life
 Company Limited and I/we agree to release and indemnify Challenger Life Company Limited in respect of any loss or liability arising from its inability to
 accept an application due to inadequate or incorrect details having been provided.

16. Signatories	
	t the primary trustee must sign this section. For Australian companies and company trustees, we require the signature(s) of directors, or one director and the company secretary.
Signatory 1	
Signature Full name	Date // // // // // // // // // // // // //
Capacity	Sole or Primary Director (of company or company trustee)
	Primary individual trustee
Signatory 2	
Signature	Date Date
Full name	
Capacity	Second Director (of company or company trustee) Secretary (company investments only) Second individual trustee
	COMPANY SEAL

17. Adviser details																																	
By signing this section I declare	tha	t:																															
 the attached documents are with my obligations under the 																				ntit	ty v	/erif	icati	ion	req	uire	mer	nts a	nd I	have	e coi	mpli	ied
the information requested in the 'Additional information' section (if applicable) and the required identity verification documents/records have been provided and I have explained to the applicants that payments to the applicants will be withheld until any additional information required is provided;																																	
I confirm that the adviser ser	rvice	fees	s se	et o	ut in	sect	ion	14	of thi	S	applica	tion	foi	rm ha	ve	beer	agı	ree	ed to	o by	y t	he a	ppli	car	nts.								
Adviser name																																	
Adviser group name																																	
Adviser group AFSL no.				L					_							A	Advis	ser	tele	eph	or	ne L							<u> </u>				
																										_	,_		¬ ,		1		
Signature																							ate			_/	_]/				
Challenger Life Company Limite GPO BOX 3698 SYDNEY NSW 2001	Please post all documentation to the address below. Challenger Life Company Limited GPO BOX 3698																																
Adviser comment/special i	inst	ruct	tio	ns																													
•																																	

Challenger Life Company Limited Direct Debit Authority Form



Individual/joint	
Investor 1	Investor 2
ritle Ar Mrs Miss Ms Other	Title Mr Mrs Miss Ms Other
Siven name(s)	Given name(s)
_ _ _ _ _ _ _ _ _ _ _ _ _ _ _ _ urname	Surname
Company/trust/superannuation fund	
lame of company/trust/superannuation fund	
The bank account to be debited must b	ull range of accounts. If in doubt, please refer to your financial institution. be held in the name of the investor(s).
which is to be debited	Account number Account number
Name of	
financial institution	
account is held LILILILILILILILILILILILILILILILILILILI	
We understand and acknowledge that:	
. The bank/financial institution may, in its absolute discretion, determine the ord any authority or mandate, and at any time by notice in writing to me/us, termi	
The bank/financial institution will provide to me/us upon request general descr 13.2 of the Code of Banking Practice, concerning the operation of accounts, b	
. The information which I/we have provided on this form is accurate and not mi	isleading and I am/we are aware that Challenger is relying on it.
The desired by the property of the Bull Floring to	

- 4. This direct debit arrangement is governed by the terms of the Bulk Electronic Clearing System Procedures and the Direct Debit Request Service Agreement (available on our website) which I have read and agreed to.
- 5. Should the bank/financial institution charge any fees/charges related to this direct debit request (including a withdrawal or dishonour fee), I/we will be responsible for such fees/charges.

Bank account signatory 1		
		Date // // // // // // // // // // // // //
	Surname	
	Given name(s)	
	Capacity	Sole director Director Secretary (company investments only)
Bank account signatory 2		
		Date // // // // // // // // // // // // //
	Surname	
	Given name(s)	
	Capacity	Sole director Director Secretary (company investments only)