

Challenger Guaranteed Annuity (Liquid Lifetime)

**Additional
information guide**
1 June 2020

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About this guide

This Additional information guide (Guide) is issued by Challenger Life Company Limited (ABN 44 072 486 938) (AFSL 234670) (Challenger, also referred to as we, us, or our). This Guide is intended to provide additional information about Challenger Guaranteed Annuity (Liquid Lifetime) (Annuity). However, the Guide is not incorporated by reference and does not form part of the product disclosure statement (PDS).

In preparing this Guide we did not take into account your particular investment objectives, financial situation or needs. We recommend that you read the PDS and obtain independent advice, particularly about taxation, retirement planning and risk tolerance, to determine whether the Annuity is appropriate for you in light of your particular circumstances.

The information in this Guide is current as at the date of the Guide. However, some information can change from time to time and the Guide will be updated accordingly.

How the Annuity is taxed

Tax in general

The tax information contained in this guide only applies to individual Australian tax resident investors (who are either an Australian citizen or a permanent visa holder) and sets out our understanding of current tax legislation as at the date of this document. If you are a non-resident investor or a temporary visa holder, you should seek your own tax advice.

The legislation and its interpretation could change in the future. We recommend that you seek the advice of a tax adviser before investing.

When you buy the Annuity

There is no tax payable (at the time of purchase) when you buy the Annuity with non-superannuation money.

There is generally no tax payable on superannuation benefits that are rolled over within the superannuation system to buy the Annuity. However, if you roll over a superannuation benefit which contains an untaxed element of the taxable component (which can occur with benefits paid from unfunded schemes, such as public sector super funds), tax is deducted at a maximum rate of 15% by Challenger and remitted to the Australian Taxation Office (ATO). The capital investment in an Annuity bought with a rollover of a superannuation benefit which contains an untaxed element is net of the tax on the rollover.

How regular payments are taxed

When bought with money rolled over within the superannuation system by a person aged 60 or over, the regular payments are tax free.

If your Annuity was not bought with money rolled over within the superannuation system, part of your regular payments may be included in your assessable income and subject to pay-as-you-go (PAYG) tax. Like an employer, we are required to withhold an amount from certain payments we make to you and remit it to the ATO. Note that PAYG tax is not a final tax, and a greater or lesser amount of tax may apply on assessment of your annual income tax return. By completing a Tax File Number (TFN) Declaration, the PAYG tax deducted from your regular payments may

be reduced. The TFN Declaration also allows you to apply for a tax-free threshold. You should consult your financial adviser or tax adviser to ascertain whether you are eligible to claim the tax-free threshold.

If you did not buy your Annuity with money rolled over within the superannuation system, then at the end of each financial year, we will send you a PAYG payment summary and tax information with details to assist you with preparing your income tax return. For these Annuities, the assessable income is reduced by an amount called the 'deductible amount'.

The deductible amount will be the amount of each regular payment that is considered for tax purposes to represent the return of your initial capital investment. You can use the following formula to calculate your annual deductible amount at commencement of your Annuity²:

$$\text{Deductible amount} = \frac{\text{Capital investment}}{\text{Your life expectancy}^3}$$

You may need to include details of your Annuity in your tax return each year.

How a voluntary withdrawal is taxed

The withdrawal value will depend on the present value of the future payments you could otherwise have received had you held the Annuity until the end of the withdrawal period. For an Annuity bought with money rolled over within the superannuation system, a voluntary withdrawal is tax free at age 60 or over.

However, a voluntary withdrawal from an Annuity that was not bought with money rolled over within the superannuation system may be comprised of a repayment of capital as well as income for tax purposes. The income component of the lump sum payment may therefore be taxed in the hands of the recipient.

Depending on how long you have been receiving regular payments, the income component could potentially form a significant part of the lump sum and it is that element that will be assessed for tax purposes and will have PAYG tax deducted.

1 To the extent that a rollover exceeds the untaxed plan cap, the maximum tax on the excess (highest marginal rate plus applicable Government levies) will be withheld by the transferring superannuation entity.

2 Where a partial withdrawal is required to be made, the deductible amount that applies to future payments will change.

3 Calculated in accordance with Australian Government Actuary life expectancy tables and may therefore be different from what we estimate your life expectancy to be.

How death benefits are taxed

Death benefits and their tax consequences can be complex. We recommend that you seek financial and tax advice in respect of your own circumstances.

If you choose the regular income or flexible income option and you die and have a reversionary life insured, then your regular payments will continue to be made to them.

If you die within the withdrawal period and you do not have a reversionary life insured (or you die and then they also die within the withdrawal period), then a lump sum withdrawal value is payable to the policy owner's estate or any nominated beneficiaries. For information on how the withdrawal value is calculated, see the PDS.

The tax position in respect of these benefits is set out in the table below.

| Benefit | Source of benefit | |
|---|--|--|
| | Superannuation money ⁴ | Non-superannuation money |
| Regular payments continue to a reversionary life insured ⁵ | Tax free if you died aged 60 or over, or the reversionary life insured is aged 60 or over. | Income portion of the regular payments will be taxed at the recipient's marginal tax rate plus the applicable Government levies. |
| Lump sum withdrawal value | Generally tax free if paid to a tax dependant. If paid to a non-tax dependant, the taxable component of the lump sum will be subject to a maximum of 15% tax. | The capital portion of the lump sum paid is tax free, and the income portion (if any) of the lump sum will be taxable. |

A tax dependant includes:

- your spouse (as defined by law) or ex-spouse;
- your child (under 18 years of age or otherwise financially dependent on you and includes an adopted child or stepchild);
- someone who is financially dependent on you (i.e. you contribute necessary financial support to maintain that person);
- someone in an interdependency relationship with you.

An interdependency relationship is a close personal relationship between two people who live together where one or both provides for the financial, domestic and personal support of the other (or who would meet these conditions except they are temporarily living apart due to a physical, intellectual, psychiatric or other disability).

Senior Australians and Pensioners Tax Offset

If your Annuity is bought with non-superannuation money, you might be eligible to claim the Senior Australians and Pensioners Tax Offset. The amount of the Senior Australians and Pensioners Tax Offset you will get will depend on your personal circumstances. If you are eligible and wish to claim the offset, please complete the TFN Declaration and the Withholding Declaration.

Social security

Centrelink and Department of Veterans' Affairs entitlements are determined by two means tests – an assets test and an income test.

Before 1 July 2019

If you purchased the Annuity prior to 1 July 2019, the Annuity is assessed as follows;

Assets test

The investment amount less 50% of the deduction amount every six months in arrears (or 100% of the deduction amount every 12 months in arrears where yearly payments are made).

Income test

Regular payments received less the deduction amount. Where the deduction amount is greater than your regular payment, the amount assessed is zero.

The deduction amount is calculated as the investment amount divided by your life expectancy on the commencement date. Life expectancy is based on the Life Expectancy Tables from the Australian Government Actuary (www.aga.gov.au) relevant at the time of investment. Where there is a reversionary or joint owner, the longest life expectancy is used.

⁴ References to benefits sourced from superannuation money are references to benefits paid from Annuities purchased with money rolled over within the superannuation system.

⁵ If you die and have elected a reversionary life insured, a credit will be added to the reversionary's transfer balance account 12 months after reversion.

From 1 July 2019

New means testing rules apply to an Annuity that commences on or after 1 July 2019. Grandfathering provisions will apply to Annuities that commence prior to this date meaning that they will continue to be assessed using a deduction amount (as explained above).

From 1 July 2019 **Flexible Income (Immediate payments), Flexible Income (Deferred payments), Enhanced Income (Immediate payments) and Enhanced Income (Deferred payments)** will be assessed as follows:

| Assets test | Income test |
|--|--|
| 60% of the investment amount until age 84 (minimum of five years). 30% of the investment amount thereafter. | 60% of the regular payments received*. |

* There will be no assessable income during the deferral period.

Regular income (15-year withdrawal guarantee)

will be assessed as follows :

| Assets test ⁶ | Income test |
|---|---------------------------------------|
| The greater of: <ul style="list-style-type: none"> 60% of the investment amount until age 84 with a minimum of 5 years, 30% thereafter; Any current or future surrender value; and Any current or future death benefit | 60% of the regular payments received. |

This is general information only, and we recommend you get advice regarding your individual circumstances. Your local Centrelink or Department of Veterans' Affairs office can help answer any question you may have. Your financial adviser can also help.

Withdrawal periods

The table below shows the withdrawal period for the flexible option, based on your sex and age. These terms are based on life expectancies (rounded down to whole years then multiplied by 365 days)⁷.

Your life expectancy determines the withdrawal period (even if you have nominated a reversionary life insured).

| Age | Male | Female |
|-----|------|--------|
| 60 | 24 | 26 |
| 61 | 23 | 26 |
| 62 | 22 | 25 |
| 63 | 21 | 24 |
| 64 | 20 | 23 |
| 65 | 19 | 22 |
| 66 | 19 | 21 |
| 67 | 18 | 20 |
| 68 | 17 | 19 |
| 69 | 16 | 19 |
| 70 | 15 | 18 |
| 71 | 15 | 17 |
| 72 | 14 | 16 |
| 73 | 13 | 15 |
| 74 | 12 | 14 |
| 75 | 12 | 14 |
| 76 | 11 | 13 |
| 77 | 10 | 12 |
| 78 | 10 | 11 |
| 79 | 9 | 11 |
| 80 | 9 | 10 |
| 81 | 8 | 9 |
| 82 | 7 | 9 |
| 83 | 7 | 8 |
| 84 | 6 | 7 |
| 85 | 6 | 7 |
| 86 | 5 | 6 |
| 87 | 5 | 6 |
| 88 | 5 | 5 |
| 89 | 4 | 5 |
| 90 | 4 | 4 |
| 91 | 4 | 4 |
| 92 | 3 | 4 |
| 93 | 3 | 3 |
| 94 | 3 | 3 |
| 95 | 3 | 3 |
| 96 | 3 | 3 |
| 97 | 2 | 2 |
| 98 | 2 | 2 |
| 99 | 2 | 2 |
| 100 | 2 | 2 |

⁶ There may be some rare cases where a different centrelink assessment can apply.

⁷ Calculated in accordance with Australian Government Actuary life expectancy tables 2015-2017 and rounded down to whole years. This may be different from what we estimate your life expectancy to be.

Additional information about the available payment options

By default, Annuity payments will change annually so that they keep pace with changes in the CPI (this payment option is called 'CPI'). However, before starting your Annuity you can ask us not to index payments to changes in the CPI by choosing an alternative payment option.

The starting payment of each option is different. You can request a payment quote from your adviser or by calling us (see back cover). You cannot change your payment option after your Liquid Lifetime has started.

Additional information about each of the available payment options is detailed below.

CPI

This option helps protect the purchasing power of your regular payments, because the payments keep pace with changes in the CPI.

Payments will be indexed after each anniversary of the start of your Annuity (for example, the first payment to be indexed will be the 13th monthly payment). If the change in CPI is positive, your regular payments

will increase, and if the change in CPI is negative your payments will reduce.

The examples below illustrate what occurs on the first anniversary of the start of the Annuity, if starting monthly payments were \$1,000. This process occurs annually throughout the life of the Annuity, and the indexation is applied to the dollar amount of the monthly payments as at the anniversary date.

| | |
|------------------------------|--|
| CPI increases by 1% | On the first anniversary of your Annuity, the monthly payments would increase to \$1,010 (an increase of 1%) effective from the 13th monthly payment Challenger makes. Challenger will then make monthly payments of \$1,010 throughout the second year of your Annuity. |
| CPI decreases by 1% | On the first anniversary of your Annuity, the monthly payments would decrease to \$990 (a decrease of 1%) effective from the 13th monthly payment Challenger makes. Challenger will then make monthly payments of \$990 throughout the second year of your Annuity. |
| CPI increases by 2.5% | On the first anniversary of your Annuity, the monthly payments would increase to \$1,025 (an increase of 2.5%) effective from the 13th monthly payment Challenger makes. Challenger will then make monthly payments of \$1,025 throughout the second year of your Annuity. |
| CPI decreases by 2.5% | On the first anniversary of your Annuity, the monthly payments would decrease to \$975 (a decrease of 2.5%) effective from the 13th monthly payment Challenger makes. Challenger will then make monthly payments of \$975 throughout the second year of your Annuity. |

Partial CPI

This option enables you to have monthly payments increased annually in line with any increase in the CPI that is greater than 2% and decreased annually in line with any decreases in the CPI. If the CPI increases but the increase is less than 2%, your regular payments will not change, and if the CPI decreases, the full amount of the decrease will apply. If the CPI increases by more than 2%, your regular payments will increase by the increase in the CPI, less 2%.

Any change will be applied to the first payment after each anniversary of the start of your Annuity, and the regular payments for the year that follows will be made at the indexed level.

The examples below illustrate what occurs on the first anniversary of the start of the Annuity, if starting monthly payments were \$1,000. This process occurs annually throughout the life of the Annuity, and the indexation is applied to the dollar amount of the monthly payments as at the anniversary date.

| | |
|------------------------------|---|
| CPI increases by 1% | On the first anniversary of your Annuity, the monthly payments continue to be \$1,000 and would not be adjusted. |
| CPI decreases by 1% | On the first anniversary of your Annuity, the monthly payments would decrease to \$990 (a decrease of 1%) effective from the 13th monthly payment Challenger makes. Challenger will then make monthly payments of \$990 throughout the second year of your Annuity. |
| CPI increases by 2.5% | On the first anniversary of your Annuity, the monthly payments would increase to \$1,005 (an increase of 0.5%, which is the increase in CPI above 2%) effective from the 13th monthly payment Challenger makes. Challenger will then make monthly payments of \$1,005 throughout the second year of your Annuity. |
| CPI decreases by 2.5% | On the first anniversary of your Annuity, the monthly payments would decrease to \$975 (a decrease of 2.5%) effective from the 13th monthly payment Challenger makes. Challenger will then make monthly payments of \$975 throughout the second year of your Annuity. |

No indexation

This option fixes the dollar amount of your regular payments. If you choose this option, your regular payments will never change. For example, if your first monthly Annuity payment is \$1,000, then every subsequent monthly payment would also be \$1,000.

Choosing the no indexation option will generally mean that you will receive higher initial monthly payments when compared to an Annuity bought with one of the other available payment options. However, because the monthly payments never change, in periods of inflation the purchasing power of your payments will reduce, and your future monthly payments could be less than if you had chosen one of the other available payment options.

RBA cash linked

This option enables you to have monthly payments linked to changes in the RBA cash rate.

If you choose the RBA cash linked payment option, your regular monthly payment comprises a fixed dollar amount plus a variable RBA cash linked amount. The variable component is calculated by multiplying the Annuity purchase price by the RBA cash rate and then dividing it by twelve (so that it is converted to a monthly amount).

Whenever the RBA cash rate changes the variable component will be recalculated. If the RBA cash rate reduces your payments will reduce. If the RBA cash rate increases your payments will increase. If the RBA cash rate is negative (or changes to negative), for example -1%, then the variable RBA cash linked amount will be negative, and the regular payment will be less than the fixed dollar amount. If after taking into account the negative RBA cash rate your regular payment would be less than \$10, we will pay you \$10.

The examples below illustrate what occurs when there is a change in the RBA cash rate, if you invested \$200,000 and your monthly fixed component was \$700.

| If RBA cash rate changes to: | Monthly payments would change to: |
|-------------------------------------|---|
| 1% | \$700 + variable \$166.67 ($\$200,000 \times 1\% / 12$) = \$866.67 |
| 2.5% | \$700 + variable \$416.67 ($\$200,000 \times 2.5\% / 12$) = \$1,116.67 |
| 5% | \$700 + variable \$833.33 ($\$200,000 \times 5\% / 12$) = \$1,533.33 |
| 0% | \$700 + variable \$0 ($\$200,000 \times 0\% / 12$) = \$700 |
| -1% | \$700 + variable -\$166.67 ($\$200,000 \times -1\% / 12$) = \$533.33 |
| -2.5% | \$700 + variable -\$416.67 ($\$200,000 \times -2.5\% / 12$) = \$283.33 |
| -5% | \$700 + variable -\$833.33 ($\$200,000 \times -5\% / 12$) = \$10* |

*Minimum payment applies

Who can invest?

Anyone over the age of 18, who is not currently residing in or have an ACAT/ACAS approval making them eligible to move into a residential aged care home, can buy the Annuity.

However, if you are using your super to invest in the Annuity, you will need to be age 60 and over and have unrestricted access to your super.

You generally have unrestricted access to your super when you're age 60 and over if you have:

- turned age 65,
- ceased gainful employment from an employer, or
- retired from the workforce.

There are some limited circumstances where you may be eligible to invest in the Annuity with super money if you are under age 60.

Investing with super money under age 60

If you are under age 60, you can invest in the Annuity with your super if:

- you have unrestricted access to your super, and
- your super benefits are entirely made up of the tax-free component (i.e. nil taxable component).

You generally have unrestricted access to your super when under age 60 if you have:

- reached your preservation age and have retired, or
- ceased gainful employment because of ill health and are unlikely to be gainfully employed (because of the ill health) based on your level of education, training and experience.

What are tax-free and taxable components of super?

Your super is generally made up of two components – the tax-free component and the taxable component.

The tax-free component is generally made up of your after-tax contributions and any government co-contributions you receive.

The taxable component is generally made up of employer contributions, salary sacrificed contributions, personal contributions you claimed as tax deductions, and the investment earnings of your super before you commence an income stream.

What is a person's preservation age?

Your preservation age depends on when you were born:

| Date of birth | Preservation age |
|----------------------------|------------------|
| Before 1 July 1960 | 55 |
| 1 July 1960 – 30 June 1961 | 56 |
| 1 July 1961 – 30 June 1962 | 57 |
| 1 July 1962 – 30 June 1963 | 58 |
| 1 July 1963 – 30 June 1964 | 59 |
| After 30 June 1964 | 60 |

Withdrawal value examples – Flexible income (Immediate payments)

Flexible income (Immediate payments) – full indexation

Example for an individual male investor

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Example for an individual female investor

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Withdrawal Value examples – Flexible income (Deferred payments) 5 year deferral period

Flexible income (Deferred payments) 5 year deferral period – full indexation

Example for an individual male investor

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Example for an individual female investor

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Withdrawal value examples – Regular income

Regular income – no indexation

Examples for an individual male investor

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Examples for an individual female investor

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Withdrawal value illustration for \$100,000 initial capital investment (individual male investor) – flexible income – full indexation

| | Age 65 at time of investment ⁸ 19-year withdrawal period | | | | Age 75 at time of investment ⁸ 12-year withdrawal period | | | | Age 80 at time of investment ⁸ 9-year withdrawal period | | | |
|-------------------|--|-----------|------------------|-----------|--|-----------|------------------|-----------|---|-----------|------------------|-----------|
| | Voluntary withdrawal | | Death benefit | | Voluntary withdrawal | | Death benefit | | Voluntary withdrawal | | Death benefit | |
| Start of year: | Interest rate movement ⁹ | | | | | | | | | | | |
| | -1.50% | 0% | 1.50% | N/A | -1.50% | 0% | 1.50% | N/A | -1.50% | 0% | 1.50% | N/A |
| 1 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 |
| 2 | \$94,737 | \$94,737 | \$81,696 | \$100,000 | \$91,667 | \$91,667 | \$83,149 | \$100,000 | \$88,889 | \$88,889 | \$82,525 | \$100,000 |
| 3 | \$89,474 | \$89,474 | \$77,619 | \$100,000 | \$83,333 | \$83,333 | \$76,262 | \$100,000 | \$77,778 | \$77,778 | \$72,926 | \$100,000 |
| 4 | \$84,211 | \$84,211 | \$73,504 | \$100,000 | \$75,000 | \$75,000 | \$69,236 | \$100,000 | \$66,667 | \$66,667 | \$63,099 | \$100,000 |
| 5 | \$78,947 | \$78,947 | \$69,349 | \$100,000 | \$66,667 | \$66,667 | \$62,072 | \$100,000 | \$55,556 | \$55,556 | \$53,056 | \$55,556 |
| 6 | \$73,684 | \$73,684 | \$65,151 | \$100,000 | \$58,333 | \$58,333 | \$54,772 | \$100,000 | \$44,444 | \$44,444 | \$42,810 | \$44,444 |
| 7 | \$68,421 | \$68,421 | \$60,907 | \$100,000 | \$50,000 | \$50,000 | \$47,338 | \$50,000 | \$33,333 | \$33,333 | \$32,371 | \$33,333 |
| 8 | \$63,158 | \$63,158 | \$56,614 | \$100,000 | \$41,667 | \$41,667 | \$39,771 | \$41,667 | \$22,222 | \$22,222 | \$21,750 | \$22,222 |
| 9 | \$57,895 | \$57,895 | \$52,268 | \$100,000 | \$33,333 | \$33,333 | \$32,074 | \$33,333 | \$11,111 | \$11,111 | \$10,957 | \$11,111 |
| 10 | \$52,632 | \$52,632 | \$47,867 | \$52,632 | \$25,000 | \$25,000 | \$24,247 | \$25,000 | \$0 | \$0 | \$0 | \$0 |
| 11 | \$47,368 | \$47,368 | \$43,407 | \$47,368 | \$16,667 | \$16,667 | \$16,291 | \$16,667 | \$0 | \$0 | \$0 | \$0 |
| 12 | \$42,105 | \$42,105 | \$38,885 | \$42,105 | \$8,333 | \$8,333 | \$8,209 | \$8,333 | \$0 | \$0 | \$0 | \$0 |
| 13 | \$36,842 | \$36,842 | \$34,297 | \$36,842 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 14 | \$31,579 | \$31,579 | \$30,265 | \$31,579 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 15 | \$26,316 | \$26,316 | \$26,316 | \$26,316 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 16 | \$21,053 | \$21,053 | \$21,053 | \$21,053 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 17 | \$15,789 | \$15,789 | \$15,789 | \$15,789 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 18 | \$10,526 | \$10,526 | \$10,526 | \$10,526 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 19 | \$5,263 | \$5,263 | \$5,263 | \$5,263 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |

Important information about the withdrawal value illustrations: This table is indicative only and the values shown are for an investment made on 16 December 2019, calculated as at that date. We have assumed annual increases in the Consumer Price Index (CPI) of 2.5%. Your actual voluntary withdrawal value will depend on actual changes in the CPI, the length of your withdrawal period, your age at the time of investment, your initial capital investment amount and the actual movement in interest rates between the time of investment and the time of withdrawal. A lump sum payable on death is not affected by movements in interest rates. The withdrawal values illustrated are subject to the minimum requirement prescribed under the Life Act and prudential standards enforced by APRA. We will always provide a withdrawal value equal to or greater than the minimum level. After the withdrawal period ends, the withdrawal value is zero. These withdrawal values are based on applications made under the Challenger Guaranteed Annuity (Liquid Lifetime) Product Disclosure Statement (PDS) dated 1 June 2020.

8 The withdrawal values shown are for illustrative purposes only and are based on this assumption. Your actual age at the time you bought the Annuity will affect its withdrawal value.

9 This refers to the movement in relevant Government bond rates between the time you bought the Annuity and the time of withdrawal. The interest rate movements used in this example are for illustrative purposes only and are not a prediction of actual interest rate movements. Actual rates can move by more or less than 1.5% and the actual movement will affect the withdrawal value.

Withdrawal value illustration for \$100,000 initial capital investment (individual female investor) – flexible income – full indexation

| | Age 65 at time of investment ¹⁰ 22-year withdrawal period | | | | Age 75 at time of investment ¹⁰ 14-year withdrawal period | | | | Age 80 at time of investment ¹⁰ 10-year withdrawal period | | | |
|----------------|---|-----------|---------------|-----------|---|-----------|---------------|-----------|---|-----------|---------------|-----------|
| | Voluntary withdrawal | | Death benefit | | Voluntary withdrawal | | Death benefit | | Voluntary withdrawal | | Death benefit | |
| Start of year: | Interest rate movement ¹¹ | | | | | | | | | | | |
| | -1.50% | 0% | 1.50% | N/A | -1.50% | 0% | 1.50% | N/A | -1.50% | 0% | 1.50% | N/A |
| 1 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 |
| 2 | \$95,455 | \$95,455 | \$80,813 | \$100,000 | \$92,857 | \$92,857 | \$83,088 | \$100,000 | \$90,000 | \$90,000 | \$82,906 | \$100,000 |
| 3 | \$90,909 | \$90,909 | \$77,295 | \$100,000 | \$85,714 | \$85,714 | \$77,279 | \$100,000 | \$80,000 | \$80,000 | \$74,401 | \$100,000 |
| 4 | \$86,364 | \$86,364 | \$73,766 | \$100,000 | \$78,571 | \$78,571 | \$71,381 | \$100,000 | \$70,000 | \$70,000 | \$65,703 | \$100,000 |
| 5 | \$81,818 | \$81,818 | \$70,222 | \$100,000 | \$71,429 | \$71,429 | \$65,392 | \$100,000 | \$60,000 | \$60,000 | \$56,819 | \$100,000 |
| 6 | \$77,273 | \$77,273 | \$66,661 | \$100,000 | \$64,286 | \$64,286 | \$59,309 | \$100,000 | \$50,000 | \$50,000 | \$47,757 | \$50,000 |
| 7 | \$72,727 | \$72,727 | \$63,079 | \$100,000 | \$57,143 | \$57,143 | \$53,132 | \$100,000 | \$40,000 | \$40,000 | \$38,524 | \$40,000 |
| 8 | \$68,182 | \$68,182 | \$59,474 | \$100,000 | \$50,000 | \$50,000 | \$46,856 | \$50,000 | \$30,000 | \$30,000 | \$29,125 | \$30,000 |
| 9 | \$63,636 | \$63,636 | \$55,843 | \$100,000 | \$42,857 | \$42,857 | \$40,481 | \$42,857 | \$20,000 | \$20,000 | \$19,568 | \$20,000 |
| 10 | \$59,091 | \$59,091 | \$52,183 | \$100,000 | \$35,714 | \$35,714 | \$34,004 | \$35,714 | \$10,000 | \$10,000 | \$9,858 | \$10,000 |
| 11 | \$55,254 | \$54,545 | \$48,489 | \$100,000 | \$28,571 | \$28,571 | \$27,423 | \$28,571 | \$0 | \$0 | \$0 | \$0 |
| 12 | \$50,000 | \$50,000 | \$44,758 | \$50,000 | \$21,429 | \$21,429 | \$20,734 | \$21,429 | \$0 | \$0 | \$0 | \$0 |
| 13 | \$45,455 | \$45,455 | \$42,423 | \$45,455 | \$14,286 | \$14,286 | \$13,990 | \$14,286 | \$0 | \$0 | \$0 | \$0 |
| 14 | \$40,909 | \$40,909 | \$39,981 | \$40,909 | \$7,143 | \$7,143 | \$7,143 | \$7,143 | \$0 | \$0 | \$0 | \$0 |
| 15 | \$36,364 | \$36,364 | \$36,364 | \$36,364 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 16 | \$31,818 | \$31,818 | \$31,818 | \$31,818 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 17 | \$27,273 | \$27,273 | \$27,273 | \$27,273 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 18 | \$22,727 | \$22,727 | \$22,727 | \$22,727 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 19 | \$18,182 | \$18,182 | \$18,182 | \$18,182 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20 | \$13,636 | \$13,636 | \$13,636 | \$13,636 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 21 | \$9,091 | \$9,091 | \$9,091 | \$9,091 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 22 | \$4,545 | \$4,545 | \$4,545 | \$4,545 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |

Important information about the withdrawal value illustrations: This table is indicative only and the values shown are for an investment made on 16 December 2019, calculated as at that date. We have assumed annual increases in the Consumer Price Index (CPI) of 2.5%. Your actual voluntary withdrawal value will depend on actual changes in the CPI, the length of your withdrawal period, your age at the time of investment, your initial capital investment amount and the actual movement in interest rates between the time of investment and the time of withdrawal. A lump sum payable on death is not affected by movements in interest rates. The withdrawal values illustrated are subject to the minimum requirement prescribed under the Life Act and prudential standards enforced by APRA. We will always provide a withdrawal value equal to or greater than the minimum level. After the withdrawal period ends, the withdrawal value is zero. These withdrawal values are based on applications made under the Challenger Guaranteed Annuity (Liquid Lifetime) Product Disclosure Statement (PDS) dated 1 June 2020.

10 The withdrawal values shown are for illustrative purposes only and are based on this assumption. Your actual age at the time you bought the Annuity will affect its withdrawal value.

11 This refers to the movement in relevant Government bond rates between the time you bought the Annuity and the time of withdrawal. The interest rate movements used in this example are for illustrative purposes only and are not a prediction of actual interest rate movements. Actual rates can move by more or less than 1.5% and the actual movement will affect the withdrawal value.

Withdrawal value illustration for \$100,000 initial capital investment (individual male investor) – flexible income – 5 year deferral period – full indexation

| Start of year: | Age 65 at time of investment ¹² 19-year withdrawal period | | | | Age 75 at time of investment ¹² 12-year withdrawal period | | | | Age 80 at time of investment ¹² 9-year withdrawal period | | | |
|-------------------|---|-----------|------------------|-----------|---|-----------|------------------|-----------|--|-----------|------------------|-----------|
| | Voluntary withdrawal | | Death benefit | | Voluntary withdrawal | | Death benefit | | Voluntary withdrawal | | Death benefit | |
| | Interest rate movement ¹³ | | | | | | | | | | | |
| | -1.50% | 0% | 1.50% | N/A | -1.50% | 0% | 1.50% | N/A | -1.50% | 0% | 1.50% | N/A |
| 1 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 |
| 2 | \$94,737 | \$94,737 | \$78,572 | \$100,000 | \$91,667 | \$91,667 | \$80,176 | \$100,000 | \$88,889 | \$88,889 | \$79,551 | \$100,000 |
| 3 | \$89,474 | \$89,474 | \$74,628 | \$100,000 | \$83,333 | \$83,333 | \$73,548 | \$100,000 | \$77,778 | \$77,778 | \$70,366 | \$100,000 |
| 4 | \$84,211 | \$84,211 | \$70,692 | \$100,000 | \$75,000 | \$75,000 | \$66,827 | \$100,000 | \$66,667 | \$66,667 | \$60,970 | \$100,000 |
| 5 | \$78,947 | \$78,947 | \$66,763 | \$100,000 | \$66,667 | \$66,667 | \$60,016 | \$100,000 | \$55,556 | \$55,556 | \$51,383 | \$55,556 |
| 6 | \$73,684 | \$73,684 | \$62,843 | \$100,000 | \$58,333 | \$58,333 | \$53,915 | \$100,000 | \$44,444 | \$44,444 | \$44,444 | \$44,444 |
| 7 | \$68,421 | \$68,421 | \$58,932 | \$100,000 | \$50,000 | \$50,000 | \$48,324 | \$50,000 | \$33,333 | \$33,333 | \$33,333 | \$33,333 |
| 8 | \$63,158 | \$63,158 | \$54,943 | \$100,000 | \$41,667 | \$41,667 | \$41,667 | \$41,667 | \$22,222 | \$22,222 | \$22,222 | \$22,222 |
| 9 | \$57,895 | \$57,895 | \$51,007 | \$100,000 | \$33,333 | \$33,333 | \$33,333 | \$33,333 | \$11,111 | \$11,111 | \$11,111 | \$11,111 |
| 10 | \$52,632 | \$52,632 | \$48,532 | \$52,632 | \$25,000 | \$25,000 | \$25,000 | \$25,000 | \$0 | \$0 | \$0 | \$0 |
| 11 | \$47,368 | \$47,368 | \$45,724 | \$47,368 | \$16,667 | \$16,667 | \$16,667 | \$16,667 | \$0 | \$0 | \$0 | \$0 |
| 12 | \$42,105 | \$42,105 | \$42,105 | \$42,105 | \$8,333 | \$8,333 | \$8,333 | \$8,333 | \$0 | \$0 | \$0 | \$0 |
| 13 | \$36,842 | \$36,842 | \$36,842 | \$36,842 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 14 | \$31,579 | \$31,579 | \$31,579 | \$31,579 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 15 | \$26,316 | \$26,316 | \$26,316 | \$26,316 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 16 | \$21,053 | \$21,053 | \$21,053 | \$21,053 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 17 | \$15,789 | \$15,789 | \$15,789 | \$15,789 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 18 | \$10,526 | \$10,526 | \$10,526 | \$10,526 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 19 | \$5,263 | \$5,263 | \$5,263 | \$5,263 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |

Important information about the withdrawal value illustrations: This table is indicative only and the values shown are for an investment made on 16 December 2019, calculated as at that date. We have assumed annual increases in the Consumer Price Index (CPI) of 2.5%. Your actual voluntary withdrawal value will depend on actual changes in the CPI, the chosen length of your deferral period, the length of your withdrawal period, your age at the time of investment, your initial capital investment amount and the actual movement in interest rates between the time of investment and the time of withdrawal. A lump sum payable on death is not affected by movements in interest rates. The withdrawal values illustrated are subject to the minimum requirement prescribed under the Life Act and prudential standards enforced by APRA. We will always provide a withdrawal value equal to or greater than the minimum level. After the withdrawal period ends, the withdrawal value is zero. These withdrawal values are based on applications made under the Challenger Guaranteed Annuity (Liquid Lifetime) Product Disclosure Statement (PDS) dated 1 June 2020.

12 The withdrawal values shown are for illustrative purposes only and are based on this assumption. Your actual age at the time you bought the Annuity will affect its withdrawal value.

13 This refers to the movement in relevant Government bond rates between the time you bought the Annuity and the time of withdrawal. The interest rate movements used in this example are for illustrative purposes only and are not a prediction of actual interest rate movements. Actual rates can move by more or less than 1.5% and the actual movement will affect the withdrawal value.

Withdrawal value illustration for \$100,000 initial capital investment (individual female investor) – flexible income – 5 year deferral period – full indexation

| | Age 65 at time of investment ¹⁴ 22-year withdrawal period | | | | Age 75 at time of investment ¹⁴ 14-year withdrawal period | | | | Age 80 at time of investment ¹⁴ 10-year withdrawal period | | | |
|-------------------|---|-----------|------------------|-----------|---|-----------|------------------|-----------|---|-----------|------------------|-----------|
| | Voluntary withdrawal | | Death benefit | | Voluntary withdrawal | | Death benefit | | Voluntary withdrawal | | Death benefit | |
| Start of year: | Interest rate movement ¹⁵ | | | | | | | | | | | |
| | -1.50% | 0% | 1.50% | N/A | -1.50% | 0% | 1.50% | N/A | -1.50% | 0% | 1.50% | N/A |
| 1 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$100,000 |
| 2 | \$95,455 | \$95,455 | \$77,540 | \$100,000 | \$92,857 | \$92,857 | \$80,025 | \$100,000 | \$90,000 | \$90,000 | \$79,937 | \$100,000 |
| 3 | \$90,909 | \$90,909 | \$74,112 | \$100,000 | \$85,714 | \$85,714 | \$74,399 | \$100,000 | \$80,000 | \$80,000 | \$71,775 | \$100,000 |
| 4 | \$86,364 | \$86,364 | \$70,719 | \$100,000 | \$78,571 | \$78,571 | \$68,741 | \$100,000 | \$70,000 | \$70,000 | \$63,455 | \$100,000 |
| 5 | \$81,818 | \$81,818 | \$67,361 | \$100,000 | \$71,429 | \$71,429 | \$63,051 | \$100,000 | \$60,000 | \$60,000 | \$54,989 | \$100,000 |
| 6 | \$77,273 | \$77,273 | \$64,041 | \$100,000 | \$64,286 | \$64,286 | \$59,214 | \$100,000 | \$50,000 | \$50,000 | \$50,000 | \$50,000 |
| 7 | \$72,727 | \$72,727 | \$60,758 | \$100,000 | \$57,143 | \$57,143 | \$55,044 | \$100,000 | \$40,000 | \$40,000 | \$40,000 | \$40,000 |
| 8 | \$68,182 | \$68,182 | \$57,476 | \$100,000 | \$50,000 | \$50,000 | \$50,000 | \$50,000 | \$30,000 | \$30,000 | \$30,000 | \$30,000 |
| 9 | \$63,636 | \$63,636 | \$56,124 | \$100,000 | \$42,857 | \$42,857 | \$42,857 | \$42,857 | \$20,000 | \$20,000 | \$20,000 | \$20,000 |
| 10 | \$59,091 | \$59,091 | \$54,533 | \$100,000 | \$35,714 | \$35,714 | \$35,714 | \$35,714 | \$10,000 | \$10,000 | \$10,000 | \$10,000 |
| 11 | \$54,545 | \$54,545 | \$52,684 | \$100,000 | \$28,571 | \$28,571 | \$28,571 | \$28,571 | \$0 | \$0 | \$0 | \$0 |
| 12 | \$50,000 | \$50,000 | \$50,000 | \$50,000 | \$21,429 | \$21,429 | \$21,429 | \$21,429 | \$0 | \$0 | \$0 | \$0 |
| 13 | \$45,455 | \$45,455 | \$45,455 | \$45,455 | \$14,286 | \$14,286 | \$14,286 | \$14,286 | \$0 | \$0 | \$0 | \$0 |
| 14 | \$40,909 | \$40,909 | \$40,909 | \$40,909 | \$7,143 | \$7,143 | \$7,143 | \$7,143 | \$0 | \$0 | \$0 | \$0 |
| 15 | \$36,364 | \$36,364 | \$36,364 | \$36,364 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 16 | \$31,818 | \$31,818 | \$31,818 | \$31,818 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 17 | \$27,273 | \$27,273 | \$27,273 | \$27,273 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 18 | \$22,727 | \$22,727 | \$22,727 | \$22,727 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 19 | \$18,182 | \$18,182 | \$18,182 | \$18,182 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 20 | \$13,636 | \$13,636 | \$13,636 | \$13,636 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 21 | \$9,091 | \$9,091 | \$9,091 | \$9,091 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 22 | \$4,545 | \$4,545 | \$4,545 | \$4,545 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |

Important information about the withdrawal value illustrations: This table is indicative only and the values shown are for an investment made on 16 December 2019, calculated as at that date. We have assumed annual increases in the Consumer Price Index (CPI) of 2.5%. Your actual voluntary withdrawal value will depend on actual changes in the CPI, the chosen length of your deferral period, the length of your withdrawal period, your age at the time of investment, your initial capital investment amount and the actual movement in interest rates between the time of investment and the time of withdrawal. A lump sum payable on death is not affected by movements in interest rates. The withdrawal values illustrated are subject to the minimum requirement prescribed under the Life Act and prudential standards enforced by APRA. We will always provide a withdrawal value equal to or greater than the minimum level. After the withdrawal period ends, the withdrawal value is zero. These withdrawal values are based on applications made under the Challenger Guaranteed Annuity (Liquid Lifetime) Product Disclosure Statement (PDS) dated 1 June 2020.

14 The withdrawal values shown are for illustrative purposes only and are based on this assumption. Your actual age at the time you bought the Annuity will affect its withdrawal value.

15 This refers to the movement in relevant Government bond rates between the time you bought the Annuity and the time of withdrawal. The interest rate movements used in this example are for illustrative purposes only and are not a prediction of actual interest rate movements. Actual rates can move by more or less than 1.5% and the actual movement will affect the withdrawal value.

Withdrawal value illustration for \$100,000 initial capital investment (individual male investor) – regular income – no indexation

| End of year: | Age 65 at time of investment ¹⁶ 100% withdrawal guarantee | | | | Age 75 at time of investment ¹⁶ 70% withdrawal guarantee | | | | Age 80 at time of investment ¹⁶ 20% withdrawal guarantee | | | |
|-----------------|---|-----------|------------------|-----------|--|----------|------------------|----------|--|----------|------------------|----------|
| | Voluntary withdrawal | | Death benefit | | Voluntary withdrawal | | Death benefit | | Voluntary withdrawal | | Death benefit | |
| | Interest rate movement ¹⁷ | | | | | | | | | | | |
| | -1.50% | 0% | 1.50% | N/A | -1.50% | 0% | 1.50% | N/A | -1.50% | 0% | 1.50% | N/A |
| 1 | \$100,000 | \$99,563 | \$84,469 | \$100,000 | \$98,000 | \$97,935 | \$84,223 | \$98,000 | \$94,667 | \$94,667 | \$84,227 | \$94,667 |
| 2 | \$100,000 | \$98,999 | \$84,790 | \$100,000 | \$96,000 | \$95,728 | \$83,012 | \$96,000 | \$89,333 | \$89,333 | \$80,192 | \$89,333 |
| 3 | \$100,000 | \$98,093 | \$84,849 | \$100,000 | \$94,000 | \$92,548 | \$80,974 | \$94,000 | \$84,000 | \$83,255 | \$74,926 | \$84,000 |
| 4 | \$100,000 | \$97,328 | \$85,047 | \$100,000 | \$92,000 | \$89,592 | \$79,104 | \$92,000 | \$78,667 | \$77,080 | \$69,894 | \$78,667 |
| 5 | \$100,000 | \$96,763 | \$85,443 | \$100,000 | \$90,000 | \$86,896 | \$77,441 | \$90,000 | \$73,333 | \$71,244 | \$65,088 | \$73,333 |
| 6 | \$100,000 | \$96,402 | \$86,043 | \$100,000 | \$88,000 | \$84,448 | \$75,977 | \$88,000 | \$68,000 | \$65,692 | \$60,462 | \$68,000 |
| 7 | \$100,000 | \$96,272 | \$86,882 | \$100,000 | \$86,000 | \$82,254 | \$74,731 | \$86,000 | \$62,667 | \$60,382 | \$55,987 | \$62,667 |
| 8 | \$100,000 | \$96,595 | \$88,168 | \$100,000 | \$84,000 | \$80,474 | \$73,853 | \$84,000 | \$57,333 | \$55,357 | \$51,710 | \$57,333 |
| 9 | \$100,000 | \$96,807 | \$89,413 | \$100,000 | \$82,000 | \$78,652 | \$72,949 | \$82,000 | \$52,000 | \$50,324 | \$47,371 | \$52,000 |
| 10 | \$100,000 | \$96,768 | \$90,478 | \$100,000 | \$80,000 | \$76,686 | \$71,918 | \$80,000 | \$46,667 | \$45,215 | \$42,901 | \$46,667 |
| 11 | \$100,000 | \$97,370 | \$92,192 | \$100,000 | \$78,000 | \$75,451 | \$71,576 | \$78,000 | \$41,333 | \$40,549 | \$38,789 | \$41,333 |
| 12 | \$100,000 | \$97,993 | \$93,995 | \$100,000 | \$76,000 | \$74,167 | \$71,213 | \$76,000 | \$36,000 | \$35,702 | \$34,454 | \$36,000 |
| 13 | \$100,000 | \$98,652 | \$95,912 | \$100,000 | \$74,000 | \$72,842 | \$70,844 | \$74,000 | \$30,667 | \$30,667 | \$29,892 | \$30,667 |
| 14 | \$100,000 | \$99,320 | \$97,911 | \$100,000 | \$72,000 | \$71,453 | \$70,439 | \$72,000 | \$25,333 | \$25,333 | \$25,077 | \$25,333 |
| 15 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$70,000 | \$70,000 | \$70,000 | \$70,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 |

Important information about the withdrawal value illustrations: This table is indicative only and the values shown are for an investment made on 16 December 2019, calculated as at that date. Your actual voluntary withdrawal value will depend on your age at the time of investment, your initial capital investment amount and the actual movement in interest rates between the time of investment and the time of withdrawal. Regardless of interest rate movements, the withdrawal value at the end of the withdrawal period will be an amount equal to your withdrawal guarantee percentage multiplied by your initial capital investment amount. After the 15-year withdrawal period, the withdrawal value is nil. These withdrawal values are based on applications made under the Challenger Guaranteed Annuity (Liquid Lifetime) Product Disclosure Statement (PDS) dated 1 June 2020.

16 The withdrawal values shown are for illustrative purposes only and are based on this assumption. Your actual age at the time you bought the Annuity will affect its withdrawal value.

17 This refers to the movement in relevant Government bond rates between the time you bought the Annuity and the time of withdrawal. The interest rate movements used in this example are for illustrative purposes only and are not a prediction of actual interest rate movements. Actual rates can move by more or less than 1.5% and the actual movement will affect the withdrawal value.

Withdrawal value illustration for \$100,000 initial capital investment (individual female investor) – regular income – no indexation

| End of year: | Age 65 at time of investment ¹⁸ 100% withdrawal guarantee | | | | Age 75 at time of investment ¹⁸ 70% withdrawal guarantee | | | | Age 80 at time of investment ¹⁸ 20% withdrawal guarantee | | | |
|-----------------|---|-----------|------------------|-----------|--|----------|------------------|----------|--|----------|------------------|----------|
| | Voluntary withdrawal | | Death benefit | | Voluntary withdrawal | | Death benefit | | Voluntary withdrawal | | Death benefit | |
| | Interest rate movement ¹⁹ | | | | | | | | | | | |
| | -1.50% | 0% | 1.50% | N/A | -1.50% | 0% | 1.50% | N/A | -1.50% | 0% | 1.50% | N/A |
| 1 | \$100,000 | \$99,564 | \$84,488 | \$100,000 | \$98,000 | \$97,945 | \$84,282 | \$98,000 | \$94,667 | \$94,667 | \$84,095 | \$94,667 |
| 2 | \$100,000 | \$99,000 | \$84,807 | \$100,000 | \$96,000 | \$95,746 | \$83,072 | \$96,000 | \$89,333 | \$89,333 | \$80,023 | \$89,333 |
| 3 | \$100,000 | \$98,118 | \$84,885 | \$100,000 | \$94,000 | \$92,641 | \$81,093 | \$94,000 | \$84,000 | \$82,962 | \$74,611 | \$84,000 |
| 4 | \$100,000 | \$97,373 | \$85,098 | \$100,000 | \$92,000 | \$89,746 | \$79,269 | \$92,000 | \$78,667 | \$76,658 | \$69,472 | \$78,667 |
| 5 | \$100,000 | \$96,824 | \$85,507 | \$100,000 | \$90,000 | \$87,096 | \$77,643 | \$90,000 | \$73,333 | \$70,734 | \$64,593 | \$73,333 |
| 6 | \$100,000 | \$96,476 | \$86,116 | \$100,000 | \$88,000 | \$84,680 | \$76,206 | \$88,000 | \$68,000 | \$65,129 | \$59,922 | \$68,000 |
| 7 | \$100,000 | \$96,355 | \$86,962 | \$100,000 | \$86,000 | \$82,507 | \$74,975 | \$86,000 | \$62,667 | \$59,797 | \$55,429 | \$62,667 |
| 8 | \$100,000 | \$96,682 | \$88,253 | \$100,000 | \$84,000 | \$80,736 | \$74,105 | \$84,000 | \$57,333 | \$54,777 | \$51,157 | \$57,333 |
| 9 | \$100,000 | \$96,896 | \$89,499 | \$100,000 | \$82,000 | \$78,912 | \$73,198 | \$82,000 | \$52,000 | \$49,773 | \$46,844 | \$52,000 |
| 10 | \$100,000 | \$96,854 | \$90,560 | \$100,000 | \$80,000 | \$76,931 | \$72,153 | \$80,000 | \$46,667 | \$44,715 | \$42,422 | \$46,667 |
| 11 | \$100,000 | \$97,440 | \$92,260 | \$100,000 | \$78,000 | \$75,651 | \$71,769 | \$78,000 | \$41,333 | \$40,142 | \$38,396 | \$41,333 |
| 12 | \$100,000 | \$98,046 | \$94,047 | \$100,000 | \$76,000 | \$74,320 | \$71,362 | \$76,000 | \$36,000 | \$35,391 | \$34,152 | \$36,000 |
| 13 | \$100,000 | \$98,688 | \$95,947 | \$100,000 | \$74,000 | \$72,946 | \$70,945 | \$74,000 | \$30,667 | \$30,459 | \$29,685 | \$30,667 |
| 14 | \$100,000 | \$99,338 | \$97,929 | \$100,000 | \$72,000 | \$71,505 | \$70,491 | \$72,000 | \$25,333 | \$25,330 | \$24,971 | \$25,333 |
| 15 | \$100,000 | \$100,000 | \$100,000 | \$100,000 | \$70,000 | \$70,000 | \$70,000 | \$70,000 | \$20,000 | \$20,000 | \$20,000 | \$20,000 |

Important information about the withdrawal value illustrations: This table is indicative only and the values shown are for an investment made on 16 December 2019, calculated as at that date. Your actual voluntary withdrawal value will depend on your age at the time of investment, your initial capital investment amount and the actual movement in interest rates between the time of investment and the time of withdrawal. Regardless of interest rate movements, the withdrawal value at the end of the withdrawal period will be an amount equal to your withdrawal guarantee percentage multiplied by your initial capital investment amount. After the 15-year withdrawal period, the withdrawal value is nil. These withdrawal values are based on applications made under the Challenger Guaranteed Annuity (Liquid Lifetime) Product Disclosure Statement (PDS) dated 1 June 2020.

18 The withdrawal values shown are for illustrative purposes only and are based on this assumption. Your actual age at the time you bought the Annuity will affect its withdrawal value.

19 This refers to the movement in relevant Government bond rates between the time you bought the Annuity and the time of withdrawal. The interest rate movements used in this example are for illustrative purposes only and are not a prediction of actual interest rate movements. Actual rates can move by more or less than 1.5% and the actual movement will affect the withdrawal value.

