

MEDIA RELEASE

Fidante Partners expands its core team, supporting strong business growth

21 December 2015 – Fidante Partners, the boutique funds management business of Challenger Limited, has added three new appointments to support the strong growth of its funds management business which currently manages A\$40.5 billion. These newly appointed roles in the marketing, product and retail sales teams add depth to existing expertise, enabling Fidante to further maximise growth opportunities for its boutique partners.

Nick Hamilton has been appointed to the newly created position of Head of Product & Marketing, Fidante Partners. Mr Hamilton will report to Fidante Partners General Manager, Cathy Hales.

Commenting on the new appointment, Ms Hales said: “Nick brings to Fidante breadth in international investment knowledge and business experience with over 18 years in the asset management industry. He is an experienced leader who will work closely with our boutique partners to enhance how they connect with clients and think strategically about new growth opportunities, while remaining focused on sustaining the high performing suite of strategies already in place across our platform.”

Mr Hamilton joins Fidante Partners after having held senior investment specialist and business leadership positions at Invesco Perpetual in the UK, Colonial First State and Woodford Funds, a UK equity boutique. Nick has extensive skills and experience in establishing investment capabilities for growth. Mr Hamilton commenced in his new role on November 3, 2015.

To further support growth in Fidante Partners, a further two business development roles have been added to help support retail advisers. Steve Higgins and Brent Andal have been appointed as Business Development Managers in NSW. They will both be reporting to Trent Fitzgerald, Fidante Partners’ National Sales Manager.

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Important information

The Fidante Partners division of Challenger forms long-term alliances with talented investment professionals to create, grow and support specialist, boutique funds management businesses.

By providing a broad range of integrated services to each specialist fund manager, Fidante Partners frees up investment teams to focus on what they do best: investing and managing assets. As at 30 September 2015, Fidante Partners was responsible for approximately A\$40.5 billion of funds under management across equities, fixed income and alternative investment strategies.



Fidante Partners is part of Challenger Limited (Challenger), an Australian financial services firm listed on the Australian Securities Exchange (ASX:CGF).

About Challenger

Challenger Limited (Challenger) is an investment management firm managing more than \$56.1* in assets. It is focused on providing Australians with financial security in retirement.

Challenger operates two core investment businesses, a fiduciary Funds Management division and an APRA-regulated Life division.

Challenger Life Company Limited (Challenger Life) is Australia's largest provider of annuities.

*30 September, 2015

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